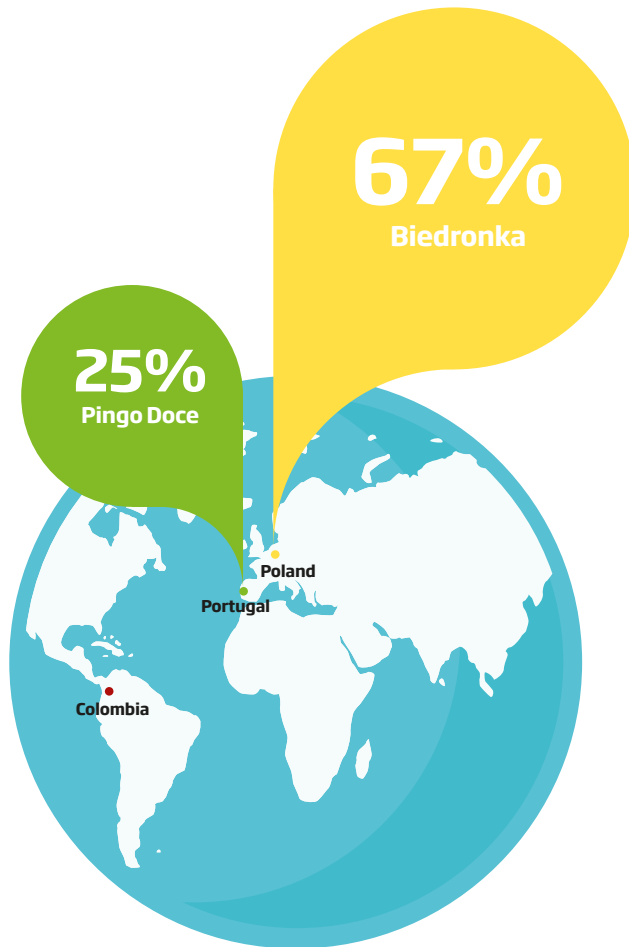


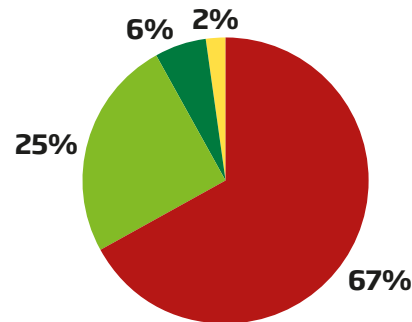
# TOP INDICATORS 2015

## CONTRIBUTION TO SALES BY BANNER



## SALES *(billion euros)*

**13.7**



● Biedronka ● Pingo Doce ● Recheio ● Others

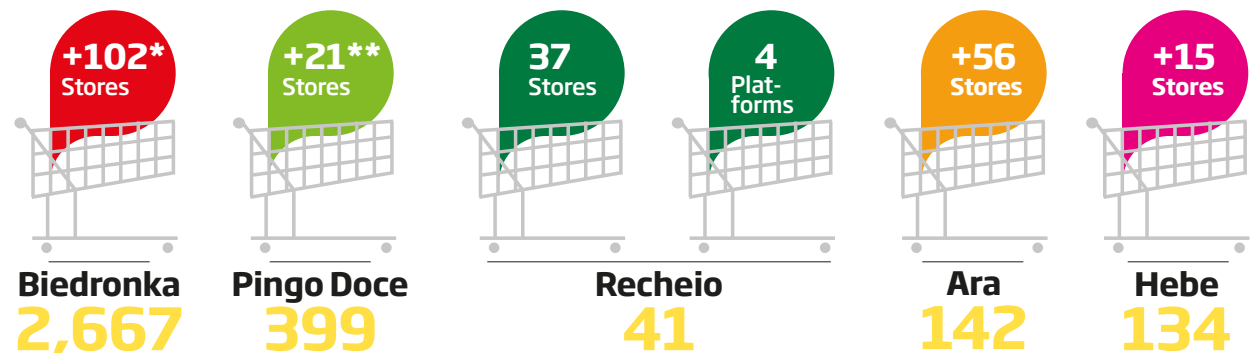
## EBITDA *(million euros)*

**800**

## NET RESULT *(million euros)*

**333**

## NUMBER OF STORES



\* Considering the closure of 22 stores, the expansion of the chain during this period was 80 stores.

\*\* Considering the closure of two stores, the expansion of the chain during this period was 19 stores.

IN JERÓNIMO MARTINS GROUP, WE SEEK TO MANAGE IN A BALANCED WAY THE RELATIONSHIP BETWEEN ECONOMIC PROSPERITY, SOCIAL DEVELOPMENT AND ENVIRONMENTAL PRESERVATION.

### Respecting the Environment

Efficient resource management, linked to the preservation of the environment is essential for the sustained growth of our businesses.



### Promoting Good Health through Food

We are committed to improving the quality of life of consumers through food and the promotion of responsible consumption.



### Sourcing Responsibly

We seek to incorporate ethical and environmental concerns into supply chains in order to foster a gradual and sustained improvement in the impacts of our activities.



### Supporting Surrounding Communities

We are paying increasing attention to situations of need in the surrounding communities, endeavouring to promote social cohesion and breaking the cycles of poverty and malnutrition.



### Being a Benchmark Employer

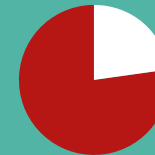
We seek to provide balanced and competitive wage policies, a healthy and challenging workplace and the professional and personal development of our employees.



## JERÓNIMO MARTINS TEAM

We are more than **89,000** people in Portugal, Poland and Colombia.

**77%**  
Women  
**23%**  
Men



Management positions  
**67%**  
Women  
**33%**  
Men



**85%**  
full time  
**15%**  
half-time



**66%**  
Effective  
**34%**  
Not effective

